

# *Ocean Rate Bulletin*



## Raw Cotton:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January, 2005. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January, 2005.

### **Market Share-January:**

Each carrier's current market share is based on the number of containers shipped during January, 2005. Source: PIERS, January, 2005.

### **Market Share-CY 2005:**

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for March 31, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

### **Definitions:**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: January 2005

Month\Year: 868.0 \ 868.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hyundai	18%	18%	31										
MOL	16%	16%	23										
APL	12%	12%	22										
Hatsu Marine Ltd.	11%	11%	21										
OOCL	10%	10%	22	\$1,705	\$320	\$40		\$520					\$2,585
Hanjin	10%	10%	22	\$1,495									\$1,495
Yang Ming	8%	8%	21										
NYK Line	7%	7%	23										
Lloyd Trestino	5%	5%	21	\$800									\$800
Evergreen	3%	3%	21										
Average Container Rate													\$1,786

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: January 2005

Month\Year: 358.0 \ 358.0

Month\Year: 358.0 \ 358.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	67%	67%	11										
MOL	13%	13%	9										
Hyundai	13%	13%	11										
SAF Marine	3%	3%	23										
Yang Ming	3%	3%	11	\$1,425 <sup>23</sup>	\$256	\$40							\$1,721
Average Container Rate													\$1,721

<sup>23</sup> Rate is based on a 20 foot container, not a 40 foot container.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: January 2005

Month\Year: 134.0 \ 134.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	34%	34%	17										
MOL	33%	33%	16										
Yang Ming	19%	19%	20										
Hanjin	12%	12%	19										
Mediterranean	1%	1%											

Average Container Rate

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: January 2005

Month\Year: 406.0 \ 406.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	55%	55%	15										
APL	19%	19%	15	\$2,100	\$320	\$40							\$2,460
Hyundai	11%	11%	17										
MOL	9%	9%	13										
Hatsu Marine Ltd.	5%	5%	14										
Average Container Rate													\$2,460

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: January 2005

Month\Year: 914.0 \ 914.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	35%	35%	23	\$1,215	\$320	\$40		\$520					\$2,095
MOL	22%	22%											
NYK Line	16%	16%	21										
APL	11%	11%	23	\$2,000	\$320	\$40							\$2,360
Hyundai	10%	10%	24										
Hatsu Marine Ltd.	2%	2%	20										
Yang Ming	2%	2%	25										
Maersk-SeaLand	2%	2%	30	\$850	\$320	\$40							\$1,210
Evergreen	1%	1%	20										
Average Container Rate													\$2,128

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Monthly Market Share For: January 2005

Month\Year: 494.0 \ 494.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	25%	25%	14										
Hyundai	23%	23%	17										
Hanjin	15%	15%	13										
OOCL	10%	10%	12	\$1,355	\$320	\$40		\$520					\$2,235
Yang Ming	9%	9%	13										
APL	9%	9%	16	\$1,850	\$320	\$40							\$2,210
Lauritzen	5%	5%	12										
Zim Line	4%	4%	16										
Maersk-SeaLand	0%	0%	18	\$650	\$320	\$40							\$1,010
Average Container Rate													\$2,198

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: January 2005

Month\Year: 72.0 \ 72.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
MOL	31%	31%	12										
APL	25%	25%	12	\$1,900	\$320	\$40							\$2,260
Maersk-SeaLand	14%	14%	12	\$725	\$320	\$40							\$1,085
Lloyd Trestino	8%	8%	20										
K Line	8%	8%	8	\$1,000	\$140	\$40							\$1,180
Yang Ming	6%	6%	10										
Hanjin	3%	3%	10										
NYK Line	3%	3%	13										
OOCL	3%	3%	10										
Average Container Rate													\$1,724



# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: January 2005

Month\Year: 208.0 \ 208.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	35%	35%	15										
Yang Ming	21%	21%	16										
Hyundai	13%	13%	22										
APL	13%	13%	21	\$2,400	\$320	\$40							\$2,760
MOL	11%	11%	20										
Hatsu Marine Ltd.	7%	7%	18										
Average Container Rate													\$2,760

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

*Monthly Market Share For: January 2005*

Month\Year: 10.0 \ 10.0

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time in Days</b></i>	<i><b>Ocean Rate</b></i>	<i><b>Surcharges:</b></i>							<i><b>Size</b></i>	<i><b>Container Rate</b></i>
					<i><b>BAF</b></i>	<i><b>CHASSIS</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>		
NYK Line	100%	100%	20										

*Average Container Rate*

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: January 2005

Month\Year: 964.0 \ 964.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	34%	34%	12										
APL	20%	20%	14	\$2,040	\$320	\$40							\$2,400
MOL	18%	18%	18										
China Shipping	12%	12%	12										
OOCL	10%	10%	16	\$1,305	\$320	\$40		\$520					\$2,185
Hyundai	5%	5%	14										
Average Container Rate													\$2,326